Johnson Johnson SUPPLY CHAIN

Industry Perspective Supporting GS1 Standards

Tom Werthwine April 2013

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Founded in 1886

New Brunswick, New Jersey in a former wallpaper factory

By three brothers with a dream, that Joseph Lister's theories about sterilization could save lives.





Global Presence

Global Leader in Health Care

More than 250
 Operating Companies

 Selling Products in more than 175 Countries

 128,000 Employees Worldwide





"I am resolute in my determination to keep Our Credo as the foundation of Johnson & Johnson. *Our Credo has long been – and must continue to be – the defining* feature of our organization, because it reflects our core value system, our beliefs and our aspirations."

-Alex Gorsky Chairman and Chief Executive Officer

Our Giving

 Focus on improving health and well-being worldwide

Long-standing initiatives

 Philanthropic initiatives support 650 programs in 50 countries





Achal Gupta, India

Conserving water and leading by example

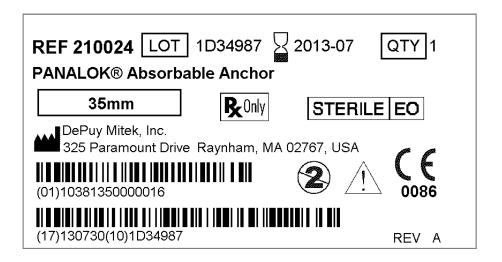
Today's healthcare supply chain

- Products with higher complexity
- Patients with higher acuity
- Supply chain that is global
- Supply chain that is information intensive



http://www.ethicon360.com/

Standards as foundation for change



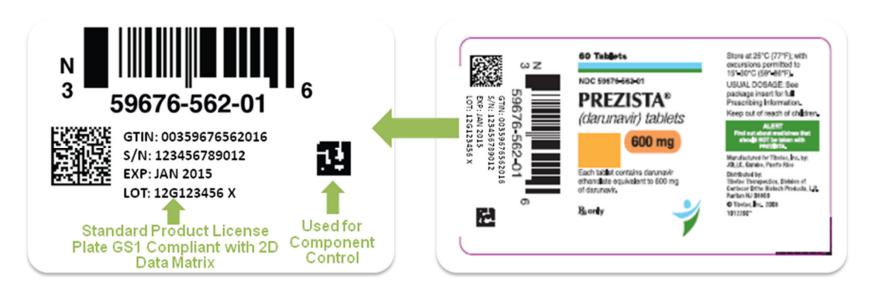
This information is provided on behalf of GS1 Global Office.

GLN	COMPANY	CONTACT	LAST CHANGE	GCP	STATUS	PROVIDER GLN
7790011000009	JOHNSON & JOHNSON DE ARGENTINA S.A.C.&I MENDOZA 1259 B 1428 CIUDAD DE BUENOS AIRES Argentina	Tel:5288-7700 Fax:5288-7220 MDONALDS@ITS.JNJ.COM	05.07.2011	7790011000009	0	9501101020023

System-wide benefits

- Supplier: supply chain visibility/brand protection
- Wholesaler: automation
- Provider: state-of-art clinical practice
- Patient: safety

"Chicken with rice or chicken with noodle soup"



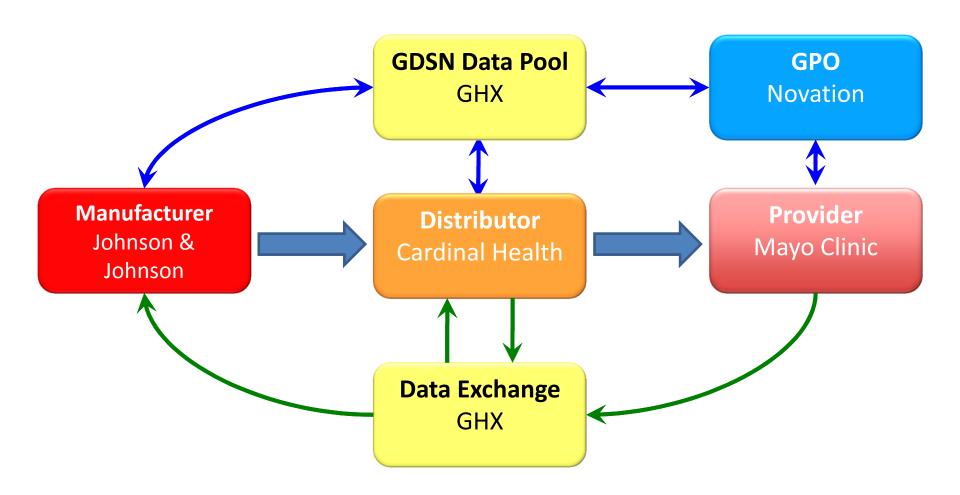
Benefits for individual organizations

Global Standards promotes global market access



Benefits for individual organizations

Global Standards improve customer interaction



Roadmap for Adoption

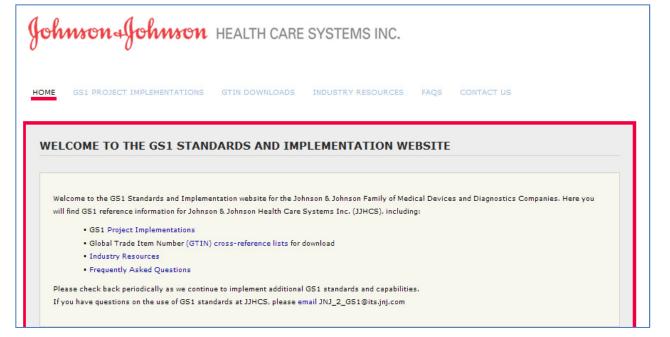
The Johnson & Johnson Family of Companies advocate the use of GS1 standards directly to customers as well as to trade organizations and regulators.



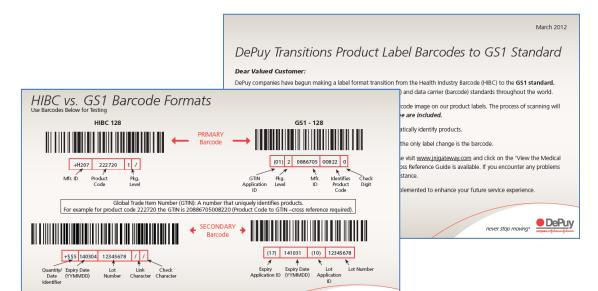








Roadmap for Adoption





Global: J&J continues GS1 Standards adoption

"Our objective is to print GTINs on packaging of all medical devices by year-end 2012," said Dr. Ajit Shetty, Corporate Vice President Enterprise Supply Chain, Johnson & Johnson, "57,000 GTIN's have been assigned to date to medical devices. For pharmaceutical products, we already use GTINs to meet FDA requirements and requirements in the EU. We have also initiated a GDSN project for medical devices, and are currently piloting EPC/RFID. In Belgium, we are piloting GS1 DataMatrix with one of our customers, AZ St.-Jan Brugge-Oostende."

"In a survey conducted by Johnson & Johnson Health Care Systems Inc. in the U.S., J&J customers showed a strong interest to move towards global data standards", added Dr. Shetty, "Customers rated interest in moving towards global data standards' 4.5 (on a scale of 5.0), so they are extremely interested". One customer added: "We're going to have one number for each product, so we're going to be able to find products a lot easier. There will be a safety impact. We're going to be able to do data analysis quicker when we compare products, so all the products are going to match."

The People of Johnson & Johnson

Caring for the world, one person at a time...inspires and unites the people of Johnson & Johnson.

We embrace research and science

bringing innovative ideas, products

and services to advance the

health and well-being of people.

Employees of the Johnson & Johnson

Family of Companies work with

partners in health care to touch the

lives of over a billion people every

day, throughout the world.

