

Roma IT Jackie Rae Elkin and Tom Werthwine

#### The global language of business

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#### Why are we together ?



## Regulations can be a hurdle to implementation...





#### Why are we together ?



Regulations can accelerate implementation







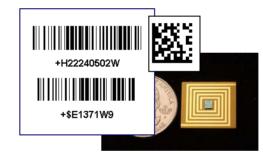
Data

**Standards Implementation/ Regulatory Affairs** 

- Product identifier
- Lot no., Expiration date
- Unique identifier ("Serialization")

• Etc.

- Bar Code
- RFID "Chip"
- Etc.



Hardware to decode ("read")

Carrier

- What data is included
- Standard How data is organized
  - How to decode data









What do we intend to do?

Assemble a team Plan deliverables and milestones Do the work Measure progress Produce results







#### **Team Volunteers**

Amgen Cofares **GS1 France GS1 Switzerland** GS1 UK **Boston Scientific** Hospira **Johnson & Johnson Medtronic Novartis Premier** 







Member Org GS1 France GS1 Switzerland GS1 UK Pharmaceutical Amgen Hospira Johnson & Johnson Novartis Medical Devices Boston Scientific Hospira Johnson & Johnson Medtronic GPO and Distribution Cofares Premier

Are we balanced ?





What do we intend to deliver ?

Let's look at the HUG mission and vision...



Our **mission** is to **lead** the healthcare industry to the effective utilization and development of global standards with the primary focus on automatic identification to improve patient safety.

Our **vision** is to become the single source for regulatory agencies and trade organizations (manufacturer, wholesaler, hospital and pharmacy) to seek input and **direct**ion for global standards in the healthcare industry.





How can we be effective ?

Let's look at the past.... In October 2001, HIDA declared EHCR is dead

(EHCR)



Efficient Healthcare Consumer Response Is now replaced by Electronic Healthcare Record (EHCR)





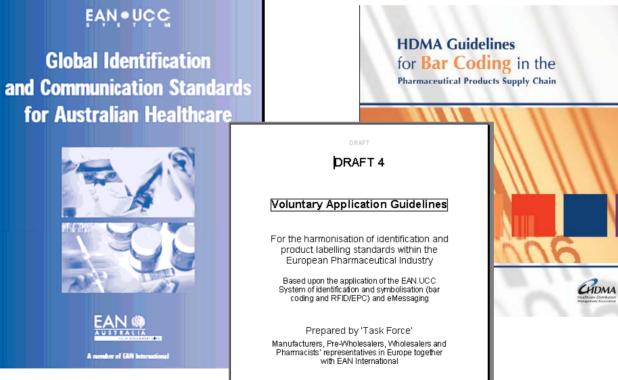
#### So, we should change our focus from profit to patient







#### **GS1 Staff suggests creating an Implementation Guide**



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#### How would our Guide be unique ?



How "global" can we be?



\*MVP-Seattle







#### Can the same guide apply to drugs and devices?

\*Newsweek





#### "It's not about the bar code, it's about the data."

## -- Karen Longe



#### The Global Language of Business

OVERALL BENEFITS: Improving efficiency & visibility in supply and demand chains

**GS1 SOLUTIONS & SERVICES USING GS1 STANDARDS** 

Solutions: POS / Inventory Management / Asset Management / Collaborative Planning / Traceability Services: Global (GSMP, GEPIR, Global Registry, Training and Accreditation) & Local (e.g. Certification, Implementation, Training)



GS1 Identification Keys (e.g. GTIN, GLN, SSCC, GRAI, GIAI, GSRN, EPC) & Attribute Data (e.g. Best Before Date)







#### How can we be effective ?

Let's look at the past and near present. . .

#### Product packaged and labeled for target market

# UPC for US EAN for Europe FMCG bar coding for healthcare Meat packing for healthcare





#### How can we be effective ?

#### Let's look at the future....

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How can we be effective ?

Let's look at the future....

Create a work plan this week to define scope, objectives, and deliverables.

Know when we are done.





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