

Roma IT Jackie Rae Elkin and Tom Werthwine

The global language of business

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Why are we together ?



Regulations can be a hurdle to implementation...





Why are we together ?



Regulations can accelerate implementation







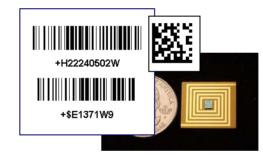
Data

Standards Implementation/ Regulatory Affairs

- Product identifier
- Lot no., Expiration date
- Unique identifier ("Serialization")

• Etc.

- Bar Code
- RFID "Chip"
- Etc.



Hardware to decode ("read")

Carrier

- What data is included
- Standard How data is organized
 - How to decode data









What do we intend to do?

Assemble a team Plan deliverables and milestones Do the work Measure progress Produce results







Team Volunteers

Amgen Cofares **GS1 France GS1 Switzerland** GS1 UK **Boston Scientific** Hospira **Johnson & Johnson Medtronic Novartis Premier**







Member Org GS1 France GS1 Switzerland GS1 UK Pharmaceutical Amgen Hospira Johnson & Johnson Novartis Medical Devices Boston Scientific Hospira Johnson & Johnson Medtronic GPO and Distribution Cofares Premier

Are we balanced ?





What do we intend to deliver ?

Let's look at the HUG mission and vision...



Our **mission** is to **lead** the healthcare industry to the effective utilization and development of global standards with the primary focus on automatic identification to improve patient safety.

Our **vision** is to become the single source for regulatory agencies and trade organizations (manufacturer, wholesaler, hospital and pharmacy) to seek input and **direct**ion for global standards in the healthcare industry.





How can we be effective ?

Let's look at the past.... In October 2001, HIDA declared EHCR is dead

(EHCR)



Efficient Healthcare Consumer Response Is now replaced by Electronic Healthcare Record (EHCR)





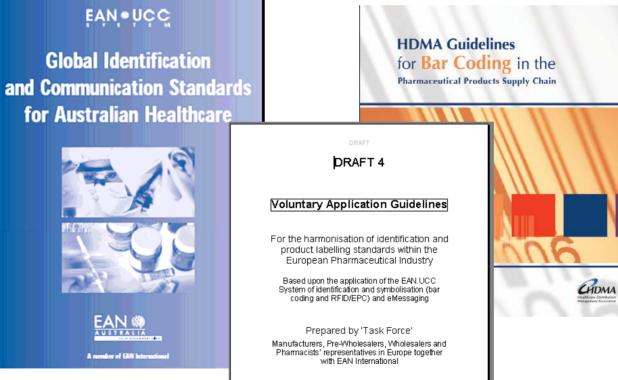
So, we should change our focus from profit to patient







GS1 Staff suggests creating an Implementation Guide



Volume One of Three December 2004





How would our Guide be unique ?



How "global" can we be?



*MVP-Seattle







Can the same guide apply to drugs and devices?

*Newsweek





"It's not about the bar code, it's about the data."

-- Karen Longe



The Global Language of Business

OVERALL BENEFITS: Improving efficiency & visibility in supply and demand chains

GS1 SOLUTIONS & SERVICES USING GS1 STANDARDS

Solutions: POS / Inventory Management / Asset Management / Collaborative Planning / Traceability Services: Global (GSMP, GEPIR, Global Registry, Training and Accreditation) & Local (e.g. Certification, Implementation, Training)



GS1 Identification Keys (e.g. GTIN, GLN, SSCC, GRAI, GIAI, GSRN, EPC) & Attribute Data (e.g. Best Before Date)







How can we be effective ?

Let's look at the past and near present. . .

Product packaged and labeled for target market

UPC for US EAN for Europe FMCG bar coding for healthcare Meat packing for healthcare





How can we be effective ?

Let's look at the future....

			ETHICON ENDO-SURG	GERY, INC,
LOT	Assembled in Mexico メキシコでの組み立て品	A93281 P00	1 ENDOPATH® Bladeless Trocar with Stability Sleeve	エンドバス* ブレードレストロッカー スタビリティスリーブ(1本入) 包装が紙扱るいは開封されないがうり、気点の運動次第を発産します。 エンドバス*ラバロットジステム国際用具作可能サ107BY0001 エンドバス*ラバロットジステム国際用具作可能サ107BY0001 エンドバス*ラバロットジステム国際用集化等の120000 取扱調算等部型、現状細胞液治、可減損減土。可使用不可・必要 輸入交流に形成で取得し、10.5%で15%で15% 11.5%のにないたいであったり可求で見れていた。
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				10/12 mm Bladeless







How can we be effective ?

Let's look at the future....

Create a work plan this week to define scope, objectives, and deliverables.

Know when we are done.





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